

Press Release

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Microfilm Department Elimination Reaps Largest Annual Savings Yet

**2007 Outsourced Departmental Savings Hits Record \$197,316; Six Year Projection
Now Expected To Eclipse \$1,000,000 in County Savings**

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[Painesville, OH] - If you see Lake County Recorder Frank A. Suponcic smiling ear to ear these days, chances are there is a good reason. And he'd love to tell you about it if you have the time. He delivered some very welcome news to the Lake County Microfilming Board at the Board's annual meeting last Wednesday.

"Nothing makes me smile more, than to continue to deliver on the promise of directly reducing the operating costs of county government, and save Lake County taxpayers money," added Suponcic.

Suponcic's apprised the Microfilming Board that the 2007 savings associated with outsourcing the one-time County operated department almost hit the \$200,000 savings plateau for calendar year 2007. The savings was \$197,316 – an all-time record.

"It would have been nice to break that \$200,000 savings mark, but I'm surely not complaining one bit about saving \$197,000."

2007 Microfilming Department actual operating costs under Suponcic's reorganization plan came in at only \$31,877. Prior to instituting the outsourcing concept, the Microfilming Department had an annual budget of nearly \$225,000.

Prior outsourced annual savings realized by year follow:

2004 - \$126,694

2005 - \$166,282

2006 - \$182,383

2007 - \$197,316

In 2003, the Lake County Microfilming Board, based on Suponcic's analysis, research, and recommendation, decided to phase out the Microfilming Department in lieu of using outside contractors. At that time the Microfilming Board advertised for public bids on all of Suponcic's microfilming work.

Inception to date savings since the complete departmental elimination at 12/31/03 has now totaled \$672,676 in four short years. The six year projected savings associated with the departmental elimination is now pegged at \$1,061,009.

"We knew that this was going to be a home run of an idea, but I don't think anyone involved with the outsourcing concept would have imagined that the savings in six years would exceed \$1,000,000. We're saving 38% more money than we initially projected back in 2003. It's hard not to be excited about that!"

Microfilming Department Board member and Lake County Commissioner Ray Sines added, "That real savings is just phenomenal."

The aggregate savings the decision has yielded have greatly exceeded Suponcic's expectations. In 2003, he projected the annual savings over six years to approximate \$125,000 or \$742,581. In four years, the savings have almost already exceeded the six year savings projection.

"One vision, one decision, one million dollars of savings. That's my kind of government."

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